

UNAUDITED

City of Pembroke Pines, Florida Analysis of Revenues/Expenses of the Golf Course

	As of	Fiscal								
	<u>03/31/13</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>	<u>2005</u>	<u>2004</u>
Revenues:										
Driving Range Fees	\$ 38,049	\$ 69,934	\$ 73,761	\$ 70,960	\$ 72,429	\$ 55,399	\$ 15,999	\$ 42,452	\$ 44,534	\$ 40,020
Golf Bag Storage	3,810	4,600	4,175	5,287	5,586	5,773	2,260	5,230	6,899	6,597
Golf Cart Rental	885,725	1,267,690	1,270,278	1,167,531	1,170,557	1,102,681	372,081	747,536	789,413	743,224
Golf Club Rental	4,620	6,240	6,356	3,990	4,790	4,999	1,085	2,235	3,035	2,904
Golf Green Fees	260,604	533,364	629,704	618,785	593,706	505,365	159,392	293,375	287,220	284,144
Golf Handicaps Fees	500	350	550	250	350	250	217	350	125	325
Golf Locker Rental	2,340	2,700	3,875	3,425	3,504	4,140	1,060	4,278	4,911	5,025
Golf Memberships	87,582	107,858	154,268	168,177	172,350	146,767	59,987	99,409	133,373	115,890
Commission - Advertising	900	500	-	1,802	6,161	2,000	-	-	-	-
Commission - Pro Shop	3,688	6,856	7,341	7,014	6,128	4,715	2,034	3,251	3,773	3,951
Rental - Restaurant facility	17,207	31,609	34,969	37,427	43,560	27,645	24,752	32,704	30,460	30,418
Total Revenues	1,305,025	2,031,701	2,185,277	2,084,648	2,079,121	1,859,734	638,867	1,230,820	1,303,743	1,232,498
Less: Total Expenditures	(950,667)	(1,820,603)	(1,843,478)	(1,817,657)	(1,943,844)	(1,817,829)	(1,058,534)	(1,466,790)	(1,489,260)	(1,498,138)
Revenue Excess (Deficit)	\$ 354,358	\$ 211,098	\$ 341,799	\$ 266,991	\$ 135,277	\$ 41,905	\$ (419,667)	\$ (235,970)	\$ (185,517)	\$ (265,640)
 Total Encumbrances	 \$ 746,190	 \$ -	 \$ -	 \$ -	 \$ -	 \$ -	 \$ 179,260	 \$ -	 \$ 12,177	 \$ -